S&P Global Ratings

- ESG in Ratings
- ESG Evaluation

EIFR, June, 26th 2019



Karl Nietvelt Managing Director Head of Research Global Infra & Energy S&P Ratings



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ESG & Credit - Look Back Series

Number of ESG references and rating actions driven by E, S, and G factors - Corporate practice:

How Many Corporate Credit Ratings Were Driven By ESG Factors?

June 2015 - June 2017

Environmental Social Governance ESG

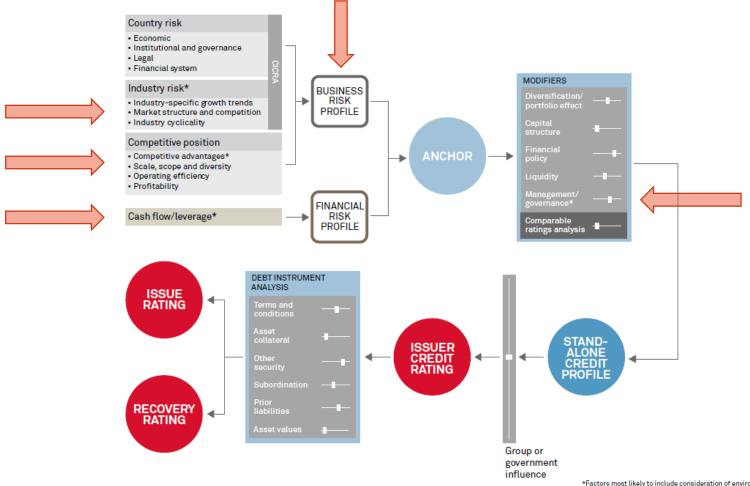
ESG reference 717 346 262 1325

Rating driver 106 42 77 225



ESG Already Part Of Our Rating Methodology

Credit FAQ: How Does S&P Global Ratings Incorporate Environmental, Social, And Governance Risks Into Its Ratings Analysis, Nov 21, 2017

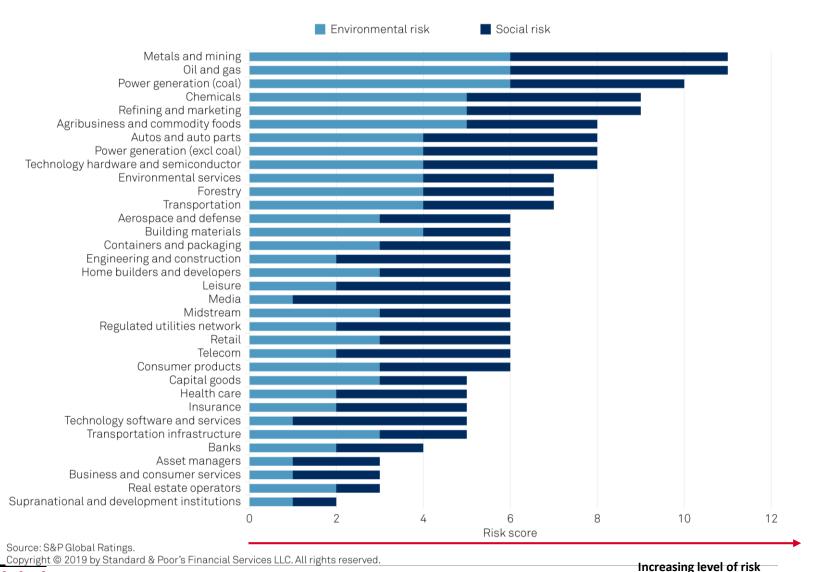


*Factors most likely to include consideration of environmental, social, and governance risks.

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Our Environmental and Social Sector Risk Atlas



S&P Global Ratings

20 ESG Industry Reports Published

S&P Global

Ratings

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ESG Industry Report Card: Autos And Auto Parts

May 13, 2019

(Editor's Note: Our ESG Industry Report Cards include an analysis of ESG factors for a selection of companies. We intend to expand our ESG Industry Report cards to include more companies throughout the year.)

Key Takeaways

- The automotive industry has relatively high exposure to environmental risk, while social risks could become more relevant over the longer term due to changing consumer habits.
- Environmental regulation is leading the global auto industry toward carbon dioxide (CO2) neutral vehicle production.
- Sizable investments in technologies and new products are already putting operating margins and free cash flow under pressure.
- Consumer acceptance of electric vehicles will be key to manufacturers achieving CO2 targets and will be dependent on incentives by governments, improvement in vehicle performance (range in particular), and infrastructure availability.
- Sizable litigation-tinked fines related to unlawful cartel agreements or software manipulation (such as "dieselgate") could further burden companies' cash flow and reduce headroom under the ratings for many issuers.

The ESG Risk Atlas

To calibrate the relative ranking of sectors, we use our environmental, social, and governance (ESG) Risk Atlas (see "The ESG Risk Atlas: Sector And Regional Rationales And Scores," published May 13, 2019). The Risk Atlas provides a relative ranking of industries in terms of exposure to environmental and social risks (and opportunities). The sector risk atlas charts (shown below) combine each sector's exposure to environmental and social risks, scoring it on a scale of 1 to 6. A score closer to 1 represents a relatively low exposure, while 6 indicates a high sectorwide exposure to environmental and social risk factors (for details see the Appendix). This report card expands further on the Risk Atlas sector analysis by focusing on the credit-specific impacts, which in turn forms the basis for analyzing the exposures and opportunities of individual companies in the sector.

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ESG Industry Report Card: Power Generation

May 13, 2019

(Editor's Note: Our ESG Industry Report Cards include an analysis of ESG factors for a selection of companies. We intend to expand our ESG Industry Report cards to include more companies throughout the year.)

Key Takeaways

- The transition away from coal generation—a leader of carbon dioxide (CO2) emissions—is ongoing. But despite being a global focus, the pace of carbon reduction is not uniform throughout the sector and we expect that, by the next decade, coal generation will still represent over 25% of total generation.
- Nuclear generation, while a zero-carbon emitter, still has significant environmental risks because of its higher-risk operations and nuclear waste.
- Although natural gas generation emits about half the CO2 as coal, we view gas-fired generation as a bridge to a carbon-neutral environment and as an effective interim means to handle the intermittency of renewable generation.
- The sector has a considerable influence on local communities, including on customers' electric bills, as a local employer, as a significant contributor to local taxes, and by ensuring safe operations at generating facilities.

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May 13, 2019 1



+600 Entity Comments → 2000 by yr-end

Example: Peugeot S.A.

The French automaker PSA, whose business is primarily concentrated in Europe, is mainly focused on securing compliance with 2020 average fleet CO2 emission targets (95-100 g/km). This compares with provisional average CO2 emission of 114 g/km in 2018, up from an estimated 112 g/km with a full year of OPEL Vauxhall in 2017, due to the integration of OPEL as well as the shift from diesel to gasoline, and to a mix effect linked to stronger consumer preference for higher emitting vehicles like SUVs. From 2019, we expect the mix to include new electrified models (mainly hybrids) which we expect would help the group to be compliant by the end of 2020. According to its sustainability report, if the company-specific CO2 target is missed, a penalty will be applied amounting to €95 per g/km of CO2 and per vehicle, e.g. for Groupe PSA approximately €240 million for 1 g/km of CO2 exceeding the target.

The execution of the electrification strategy implies consistent efforts from OEMs on R&D and capex. According to our estimates, PSA compares well with peers, since its R&D and capex should hover at approximately 8%-9% of sales, versus an industry average we estimated at 10%-12% for OEMs in EMEA. Our base case factors in some margin dilution due to the transition to electrification and the higher production costs of hybrid and pure battery vehicles, which we think will gradually subside toward 2025 with wider adoption of EVs and increased production scale. Longer term changes in consumer habits and the evolution of the traditional vehicle ownership model, could result in substantially lower volume of vehicle sales, resulting in pressure on break-even. However, we believe this development is well beyond our forecast horizon. Governance risks are not a credit concern for our ratings on PSA

ESG Evaluation:

upon request non-ratings product

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ESG Evaluation

ESG Evaluation is a cross-sector relative analysis of an entity's capacity to operate successfully in the future and is grounded in how ESG factors could affect stakeholders, leading to a material direct or indirect financial impact on the entity.

Risk Atlas



Region and sector macro analysis

Diagnostic



Entity-specific analysis by credit analyst and ESG team

Meeting



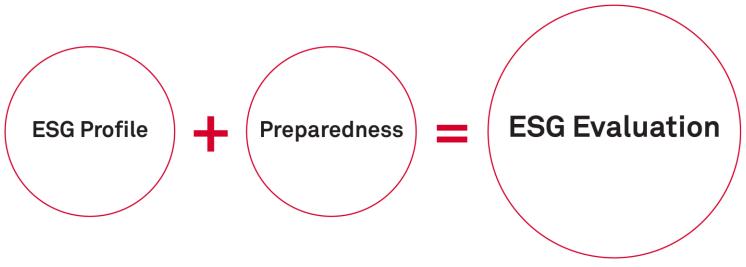
In-person assessment

Adjustments



Analytical judgement

ESG Evaluation: Differentiators





Analyst knowledge of companies, sectors, and regions



Grounded in financial materiality



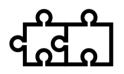
Blend of quantitative and qualitative analysis



Informed forward-looking

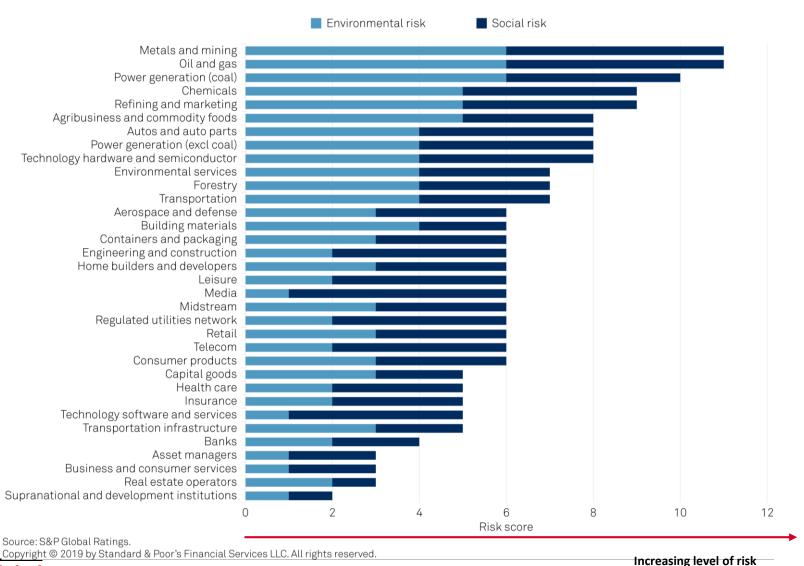


Meeting with management and board member



Preparedeness assessment

ESG Profile: Sector E & S 'Neighbourhood'

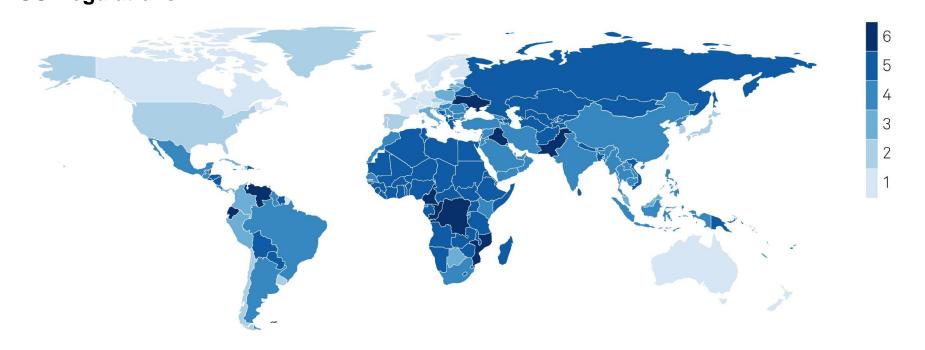


S&P Global Ratings

ESG Profile: Geography G 'Neighbourhood'

Governance Risks

Corporate Governance
Institutional Effectiveness
ESG Regulations



Sources: World Bank's Human Capital, Rule of Law, and Control of Corruption Indices, Transparency International's Perception of Corruption, UNSIDR Global Assessment Report, World Health Organization's Global Health Estimates.



ESG Profile: Entity level

Entity-specific scores assessed on a relative basis, against sector peers

Environmental	Social	Governance		
	<u> </u>	,		
[_ ::] Greenhouse Gas Emissions	Workforce & Diversity	AMMN Structure & Oversight		
Waste & Pollution	Safety Management	Code & Values		
*** • *** • • • • • • • • • • • • • • • • • •				
Water Use	Customer Engagement	Transparency & Reporting		
Land Use	Communities	Cyber-Risk & Systems		

Ability to adjust: factor weights, factor scores, and profile scores

Preparedness:



Megatrends

Climate Change

Energy & Fuel

Water Scarcity

Wealth Distribution

Urbanization

Material Resource Scarcity

Ecosystem Decline

Deforestation

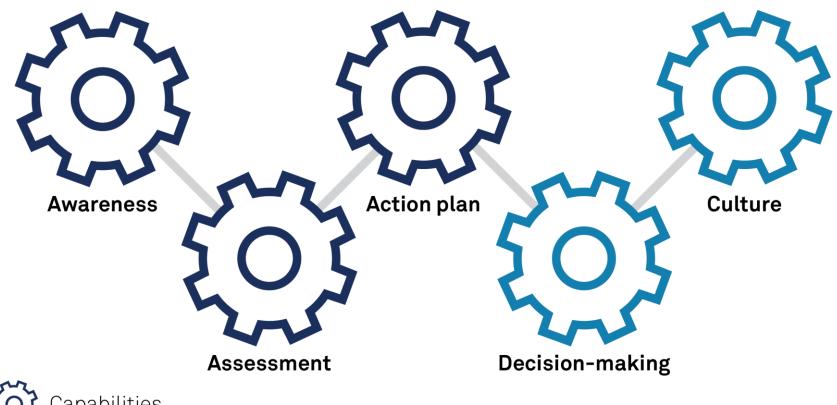
Food Security

Cyber Security

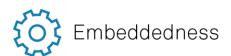
Childhood Obesity Ageing & Wellbeing

Among others...

Preparedness: Anticipating & Adapting to **Disruption**









Alignment with Existing Reporting Standards

Leverage Existing Reporting Frameworks
Sustainability Accounting Standards
Board (SASB)

Global Reporting Initiative (GRI)

Greenhouse Gas Protocol

Carbon Disclosure Project (CDP)

Task Force for Climate Related Financial Disclosures (TCFD)

U.S. Occupational Safety & Health Administration (OHS)

World Resources Institute (WRI) Water Accounting

S&P Opinion on Alignment with TCFD Reporting (if requested)



Adopted
Partially Adopted
Not Adopted

ESG Evaluation Report: High Level Overview

Environmental, Social, And Governance (ESG) Evaluation

NextEra Energy, Inc.

Executive Summary

NextEra Energy, Inc. (NextEra) is a large diversified energy holding company that primarily consists of regulated transmission, distribution, and generation utilities (about 70% of EBITDA), competitive generation (about 20% of EBITDA), proprietary trading (about 5% of EBITDA), and natural gas exploration and production (about 5% of EBITDA). Through its regulated utility subsidiaries the company provides electric services throughout most of Florida.

NextEra's best-in-class preparedness assessment speaks to its ability to identify disruptive forces its industry faces, such as climate change regulation and an aging workforce, and develop and implement plans to mitigate them and create opportunities. The company also has fostered an effective culture to contend with ESG-related risks. NextEra has significant exposure to environmental issues, most notably greenhouse gas (GHG) emissions. NextEra has been more proactive than peers in decarbonizing its fleet, but continues to face long-term challenges over

Maintaining effective relationships with customers and communities has generally had a positive impact on NextEra. The industry also faces other social risks, such as safety and an aging workforce, though NextEra has been more effective than sector peers in mitigating these issues.

The governance score benefits from the company's U.S. presence and stronger code and values than many American companies. We believe the combined CEO-chairman role is not in line with international best practices, but it's somewhat offset by a supportive structure and high board engagement on ESG issues.

Entity NextEra Energy Inc. Location (HQ)

Operation

June 17, 2019

Contact

Location(s)

Publication Date

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Profile Score

72/100



Company-specific attainable and actual scores

S&P Global Ratings | Environmental, Social, And Governance (ESG) Evaluation

Preparedness Opinion **Best In Class**



Excellent

Decision-making:

ESG

Evaluation

This product is not a credit rating | June 17, 2019 1

Component Scores

Environmental Performance		Social Performance			Governance Standards			
Sector/Region Risk L	.evel	35/50	Sector/Regi	ion Risk Level	25/50	Sector/Regi	on Risk Level	31/35
Greer Gases	nhouse s	Strong	ŮΜΫ́	Workforce and Diversity	Good	£	Structure and Oversight	Good
Waste	9	Good	>= >=	Safety Management	Strong	$\operatorname{\mathrm{A}\!$	Code and Values	Strong
Ŷ ∥ Water	г	Strong	异	Customer Engagement	Leading	Q	Transparency and Reporting	Strong
⊕ Land	Use	Strong		Communities	Strong		Cyberrisks and Systems	Strong
Å∏	ral Factors nal)	0	Å _[]	General Factors (optional)	None	A _[]	General Factors (optional)	None
E Profile (30%) 72		72	S Profile (30%)		65	G Profile (40%)		78
Note: Numbers may not add up due to rounding		ESG Profile (incl any adjustments)			72/100			

Preparedness Summary

We view NextEra's preparedness as best in class, reflecting its ability to identify and assess long-term risks and take concrete actions to actively reduce them and develop new opportunities. Furthermore, the company's culture incentivizes high performance and innovation. The utility industry will continue to experience disruption as the result of climate change, energy transition, cyberrisks, and changing demographics and customer demands. We expect NextEra to continue effective strategic decision-making, which we believe will positively distinguish the company from peers amid industry disruption, and to continue aligning its strategy with ESG-related goals.

	Preparedness Opinion	Best in Class		
ESG Evaluation				
ESG Profile	72/100			
Preparedness Opinion	Best in Class (+14)	86/100		
Further Adjustment (if any)	None (0)	O O / 100		
S&P Global Ratings Environmental, Social, And	This product is not a credit rating June 17, 2019 2			



NextEra Energy Report: Detailed Analysis

Environmental Factor Analysis



Greenhouse Gas **Emissions**

Strong

- The company's scope 1 carbon dioxide (CO2)emissions rate is below the global sector average given about 50% of generation is sourced from renewables and nuclear. In addition, the bulk of NextEra's fossil-based generation uses natural gas, not coal.
- In 2018, NextEra set a goal to reduce carbon emissions 65% by 2021 compared to 2001 levels. As of 2018, it had reduced carbon emission rate by about 50% from 2001
- The company's growth strategy targets installing more than 30 million solar panels by 2030 in Florida alone, which will further increase the proportion of renewables generation at the company's regulated utilities.
- The company plans to transition a significant percentage of its coal-fired capacity (part of its recent Gulf Power acquisition) to less carbon-intensive sources in the near-



Good

- The company's waste score reflects pollution metrics that are substantially better than sector peers, but is somewhat offset by significant exposure to nuclear waste liabilities.
- From an air pollution perspective, in 2017, the company achieved its lowest-ever emissions rates of sulfur dioxide and nitrogen oxides as a result of its strategic transition away from coal to renewables and natural gas.
- We expect the company to continue to reduce its waste footprint. Measures already taken include banning the use of chlorinated solvents and hydrazine at Florida fossil facilities, minimizing the amount of oil-ash produced, and establishing a facility to recondition hardware.
- Because of its nuclear generation, the company has material exposure to unique risks associated with nuclear waste management, reflecting its long half-life and evolving long term storage options. However, this risk is somewhat mitigated because the company's waste management program is consistent with U.S. standards and there hasn't been a significant recorded nuclear waste incident.



Strong

Land Use

Strong

- Land use is important for NextEra as it looks to expand its The company's strong water score reflects a comparatively renewables portfolio. Typically, renewable projects can high level of water recycling and low exposure to water have a larger land footprint than other fuel types and often stress. Its increasing reliance on renewables instead of coal can require greenfield development, but are generally less will continue to reduce the company's exposure to waterintrusive to their surroundings. related risk, while its asset concentration in Florida is an advantage compared to peers in areas of higher water
 - The company has very effective species and wildlife protection programs and partnerships that cover species like the American crocodile, whooping cranes, sea turtles, and manatees. These programs are important and effectively mitigate the company's significant exposure in Florida, a biodiversity hotspot.
 - For solar development in Florida, the company first targets disturbed land near existing transmission, like citrus groves, that are no longer productive, for example due to disease.

About 80% of the water withdrawals are from seawater sources, which are non-potable and drought-proof, thereby limiting water stress exposure.

- In 2018, just over 99% of water withdrawn was ultimately returned to the original source, therefore limiting the company's water intensity rate, which it has been doing consistently.
- While most of NextEra's renewables portfolio is located outside Florida and in areas with generally higher water stress, these assets use negligible amounts of water compared with other forms of generation.

Questions & Answer If you would like more information please visit www.spglobal.com/sustainable-finance

S&P GLOBAL RATINGS SUSTAINABLE FINANCE

Our analysts work to ensure that we provide essential insights into **ESG** factors.

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Our broad array of sustainability services and research is critical to the economic growth and social well-being for the sustainability of cities and regions across the world. Governments and policy makers look to our insights for securing the funding needed to support sustainable development.

ESG in Ratings

S&P Global Ratings has long considered Environmental, Social, and Governance (ESG) factors in its credit ratings and we capture ESG factors in many areas of our methodology. In the two year period from 2015 to 2017 there were more than 1,000 corporate ratings for which an environmental or social factor was an important element in our ratings analysis.

> www.spratings.com/en US/products/-/product-detail/our-approach-to-esg-in-ratings



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Our Approach to Assessing ESG in Ratings



"When risks are unknown or ill-defined, the market cannot allocate resources in an efficient and profitable manner.'

Mark Carney

Governor of The Bank of England

"Environmental, Social and Governance risks and opportunities have the potential to affect creditworthiness. At S&P Global Ratings our analysts work to ensure that we provide essential insights into ESG factors as they relate to

John Berisford

President, S&P Global Ratings

- A MESSAGE FROM OUR PRESIDENT
- HOW S&P GLOBAL RATINGS FACTORS ESG INTO ITS RATINGS
- **CLIMATE AND ESG RELATED RESEARCH**

We include below a number of our climate and ESG related thought-leadership pieces

- ESG Industry Report Card: Midstream
- ESG Industry Report Card: Chemicals
- ESG Industry Report Card: Transportation Infrastructure



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